

City of Marengo

Economic Development Commission

Annual Report

Calendar Year 2009

January 19, 2010

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A Letter from the Chairman

The Marengo Economic Development Commission (MEDC) completed its fourth full year of operation as of December 2009.

The current eleven-member Commission during 2009 consisted of Hank DeBoer ('12) – Chairman, Harvey Meyers ('11) – Vice Chairman, Jim Carmichael ('10), Nick Carroccia ('11), Rocco Gailloro ('10), Bill Kays ('11), Ross Kitchen ('12), Carl Martens ('11), Kathy Meyer ('10), Jerry Trickett ('12), and John Wyrostek ('11).

In January 2006 a part-time Coordinator was hired and an office was established at 116 South State, sharing spaces with the Marengo-Union Chamber of Commerce and Marengo Main Street, Inc.

During 2009, MEDC was instrumental in the design, development, and implementation of a comprehensive Business Incentive Program in Marengo (BIPiM). The Commission has spent good part of this year formalizing the program by enlisting the support of all local special districts representing 74% of property tax levied. The Commission has made five recommendations for business that if the projects continue as planned will result in nearly \$14,000,000 of business investment in the community and create 59 new jobs. The estimated cost to local governments to incentivize these endeavors is \$426,000 for five years, but should generate an additional \$248,000 in property taxes annually there afterwards.

The MEDC has increased marketing efforts by attending several organizations such as the International Council of Shopping Centers (ICSC), Association of Industrial Real Estate Brokers (AIRE), and I-39 Logistics Corridor. The MEDC has created tools to provide information to prospective business include a new website at www.edcmarengo.com, marketing folders with materials, and assisted with the creation of a business resource guide. The MEDC also supported the creation of a Tourism Council under the Chamber of Commerce and provided seed funding to promote Marengo and the surrounding area as a tourism destination.

In the coming years, MEDC will continue its efforts, in conjunction with the City, the Marengo-Union Chamber of Commerce, and Marengo Main Street, Inc. to full fill its newly formed mission statement:

Increase the quality of life by creating a business friendly environment to retain, expand, and attract businesses to Marengo. This will establish a balanced tax base to provide sufficient revenue for government services, promote competitive wages, and procure valued goods and services for residents.

I want to thank the Mayor and the City Council for their foresight in establishing MEDC and their commitment to supporting our efforts.

I want to express my gratitude to the Commissioners, past and present, for their many hours of dedicated service, their creative ideas for economic development, and their willingness to forge ahead during some very difficult economic times.

Finally, I want to express my appreciation the citizens of Marengo for their continuing support.



Hank DeBoer, Chairman

Commissioners & Terms of Office

Hank DeBoer (2012), Chairman

Harvey Meyers (2011), Vice Chairman

Jim Carmichael (2010), Commissioner

Nick Carroccia (2011), Commissioner

Rocco Gailloro (2010), Commissioner

Bill Kays (2011), Commissioner

Ross Kitchen (2012), Commissioner

Carl Martens (2011), Commissioner

Kathy Meyer (2010), Commissioner

Jerry Trickett (2012), Commissioner

John Wyrstek (2011), Commissioner

Dane Checolinski, Coordinator

Commission Meeting Dates

The Commission meets regularly on the 3rd Tuesday of every month unless otherwise noted(*)

Meetings are held at Flatlander Market, starting at 7:30 am

*January 13th

January 20th

*February 10th

*March 5th

March 17th

April 21st

*April 28th

May 19th

June 16th

*June 25th

July 21st

August 18th

September 15th

October 20th

November 17th

December 15th

Committee Assignments & Meeting Dates

Business Recruitment, Retention & Expansion Committee (BRRE)

Meetings are held at the Offices of Pollack, Meyers & Eicksteadt (3rd Floor, 100 West Washington)

Meetings begin at 4:00 pm

Commissioner Carl Martens, Co-Chair

Commissioner Jerry Trickett, Co-Chair

Commissioner Jim Carmichael

Commissioner Rocco Gailloro

Commissioner Harvey Meyers

Staff – Dane Checolinski, Coordinator

Promotion, Advertising & Marketing Committee (PAM)

The PAM Committee meets, as needed, on the 2nd Tuesday of the month

Meetings are held at the EDC office (116 South State Street) starting at 4:00 pm

Commissioner Nick Carroccia, Co-Chair

Commissioner Bill Kays, Co-Chair

Commissioner Ross Kitchen

Commissioner Kathy Meyer

Commissioner John Wyrstek

Commissioner Rocco Gailloro

Staff – Dane Checolinski, Coordinator

Recap of 2009 Meetings

January 2009

- Hosted an open meeting to discuss a METRA commuter station in Marengo

February 2009

- Motion was approved for \$200 to have four members of the City/MEDC join the International Council of Shopping Centers (ICSC)
- Passed a resolution to support a METRA commuter station in Marengo

March 2009

- Hired Dane Checolinski as new MEDC Coordinator
- Guest Speaker, Lea Damisch, Superintendent of SD-165
- Recommended incentives for Karstens Service Inc. under BIPiM

April 2009

- MEDC sent the “standard” sales tax rebate at 10% of sales under BIPiM
- Karsten Service Inc. recommendation was reviewed via applicants request and a larger incentive was recommended

May 2009

- MEDC approved own 2009-2010 FY budget
- Met with representatives from Diversapack LLC, ISBDC, DCEO, McHenry County, and bankers to assemble a financial package for Diversapack expansion.
- Contract with Manheim Solutions was reduced to 5/hrs. per week

June 2009

- Recommended incentives for Marengo Entertainment Center under BIPiM

July 2009

- Recommended Eastern-Corridor TIF with boundaries to be pursued first by the city, with a downtown TIF to follow
- 2009 City Action Plan introduced to Commission
- New website at www.edcmarengo.com launched

August 2009

- Contract with Manheim Solutions was reduced to an on-call basis
- Recommended incentives for Swedish American/K & E Development under BIPiM
- Recommended incentives for EPS Materials under BIPiM
- MEDC passed Bylaws
- MEDC passed BIPiM Application and Guidelines
- Attended ICSC Realtor Connection

September 2009

- Guest Speaker, Stephen Ganvik, from www.gomarengo.com
- Hosted Leadership McHenry County
- Attended Elgin CVB Board Meeting
- Attended AIRE Trade Show
- Hosted Bankers Meeting

October 2009

- Attended I-39 Logistic Corridor Meeting
- Created and printed new Marketing Materials
- Attended ICSC Chicago Deal Making Event

November 2009

- Identified Tourism as “Springboard” project

December 2009

- Recommended incentives for Joe’s Place under BIPiM
- Hosted Realtor Meeting
- Voted to support and provide \$500 of seed funds to Tourism Division under the Chamber of Commerce

EDC Ordinance 08-5-1

3.08 ECONOMIC DEVELOPMENT COMMISSION

05-6-2; Amended, 08-5-1

- A. **ESTABLISHMENT:** It is hereby established a citizens commission which shall be known as the Marengo Economic Development Commission (“Commission”) for the purpose of structuring sound economic development programs through conducting such research and inventory of resources for the preparation of industrial fact profiles to be used in presentations to industrial and commercial prospects considering expansion or location in the Marengo area. The Commission shall make its findings and recommendations to the City Council in the manner provided herein.
- B. **MEMBERSHIP** The membership of the Commission shall be composed of 11 Commissioners; residency in the City shall not be required by four members. The Commissioners shall be appointed by the Mayor with the advice and consent of the City Council. One of the nine Commissioners shall be appointed chairperson by the Mayor with the advice and consent of the City Council.
- The term office for each Commissioner shall be three years beginning on May 1.
- Upon expiration of a member’s term, successors shall be appointed for three-year terms by the Mayor, with the advice and consent of the City Council. In addition to the 11 members herein provided, the Mayor shall serve as an ex officio, non-voting member.
- C. **POWERS AND DUTIES:** The Commission shall have the following powers and duties:
1. To investigate and become informed about existing businesses, commercial enterprises and industries in the City and to promote rehabilitation and expansion wherever and whenever possible.
 2. To investigate and become informed about the economic climate in the City and, after findings of fact, make recommendations to the City Council.
 3. To provide information to the management of various industries and commercial enterprises which may be interested in locating their plants, facilities or businesses within the City and to promote the City for such purpose, in the event that, in the opinion of the Commission, such industries are of such a kind and nature that would enhance the City economically and would contribute to its natural expansion and growth.
 4. To evaluate economic forces for optimum contributions to creation of jobs and provision of service for the citizens of the City; for improvement of the tax base; for minimal impact on the natural environment and the community’s ability to provide basic services.
 5. To recommend to the City Council the provision or procurement of professional services to carry out the activities of the Commission.
- D. **FUNDING:** The Commission shall be authorized to expend no municipal funds other than those appropriated and approved by the City Council.
- E. **VOLUNTEERS:** The Commission is authorized to enlist the volunteer services of such other members of the community who will assist in achieving the goals of sound economic growth, recognizing broad community involvement will assure broad community support.
- F. **REPORTING AND RECORDING KEEPING:** The Commission shall comply in all respects with the Open Meetings Act (5 ILCS 120/1 et seq.) and shall keep comprehensive minutes of all meetings which describe clearly and completely each and every subject discussed at said meeting and any action taken by the Commission. Copies of said minutes shall be provided to the City Council together with any support data, documents and attachments. The Commission shall meet no less than six times per calendar year. The Commission may also hold additional special meetings, as necessary, as part of its business visitation program. City staff shall supply the Commission with program status reports during those months when the Commission is not scheduled to meet. The Commission shall make periodic reports on its progress and shall make recommendations to the City Council regularly, but in no case, not less than once every six months.
- G. **COMPENSATION:** Commissioners shall be paid a per diem in such amount as is established from time to time by the City Council; but in no case shall the Commissioners be paid for more than one meeting per month.
- H. **VACANCIES:** If a vacancy occurs on the Commission, said vacancy shall be filled by the appointment of a Commissioner by the Mayor with the advice and consent of the City Council. However, no such appointment shall be made until the expiration of 30 days after the occurrence of the vacancy.

Funding History

- FY 2006** – \$50,000 allocated for the period from May 1, 2005 through April 30, 2006
\$10,047 total expenditures for the period
\$39,953 unused balance
- FY 2007** – \$50,000 allocated for the period from May 1, 2006 through April 30, 2007
\$30,776 total expenditures for the period
\$19,224 unused balance
- FY 2008** – \$45,000 allocated for the period from May 1, 2007 through April 30, 2008
\$33,850 total expenditures for the period
\$11,150 unused balance
- FY 2009** – \$40,000 allocated for the period from May 1, 2008 through April 30, 2009
\$29,270 total expenditures for the period
\$10,730 unused balance
- FY-2010** - \$40,000 allocated for the period from May 1, 2009 through April 30, 2009
\$25,843 total expenditures as of 4 December 2009
\$500 estimated unused balance

Summary of FY10 Expenditures over \$500 (other than salary)

- \$1,600 Payment for services from Manheim Solutions Inc. work with Diversapack LLC
- \$500 Final payment to TSC America for website
- \$870 Legal Services
- \$610 ICSC Chicago Deal Making Registration (3 attendees)
- \$725 Legal Services
- \$1,312 Printing of Marketing Folders
- \$906 Legal Services
- \$906 Legal Services

FY09 Major Commitments Not Yet Paid

- \$500 Seed Money for Tourism Council

Goals & Objectives

The Marengo Economic Development Commission (“the Commission”) was established in 2005 by Ordinance # 05-6-2 (Section 3.08 of the Marengo Municipal Code).

To carry out the duties of the Commission, the following Goals & Objectives along with the stated Actions, Costs, Responsibilities and Targets make up the working basis for the Marengo Economic Development Commission (MEDC) and will constitute the bulk of the activities of the Commission. There may, however, be other activities not specifically detailed below, that will arise from time-to-time and require significant time and efforts by the Commission. Any additional activities, though not specifically detailed below, should be attributable to one of the primary goals as stated.

GOAL 1.0.0.

The Marengo Economic Development Commission will proactively endeavor to enhance the economic development climate of Marengo.

Objective 1.1.0.

Aggressively contact and recruit new businesses in the areas of Retail Pharmacy; Retail Grocery; and Lodging.

Action 1.1.1. – Design, develop, implement, and evaluate an Outreach Recruitment Program that will host interested commercial realtors and developers.

Responsibility: Lead will be MEDC with proposed participation and cooperation from the City of Marengo (City), the Marengo-Union Chamber of Commerce (Chamber), and Marengo Main Street, Inc. (Main Street)

Action 1.1.2. – Design, develop, implement, and evaluate a Top Five (5) Ambassador Program to meet with the Top Five (5) employers in terms of jobs and the Top Five (5) employers in terms of sales tax generation.

Responsibility: MEDC

GOAL 2.0.0.

The Marengo Economic Development Commission will aggressively endeavor to assist the City of Marengo in the creation of a business climate geared to more equitably balance the real estate property tax base.

Objective 2.1.0.

Find a way to redistribute the real estate tax base toward a balance of 20% residential and 80% commercial/industrial.

Action 2.1.1. – Meet with each of the taxing bodies in Marengo, Riley, Coral, and Seneca Townships to discuss ways to reduce or rebate taxes to assist growth in Marengo.

Responsibility: MEDC

GOAL 3.0.0.

The Marengo Economic Development Commission will uncompromisingly endeavor to increase the number and improve the quality of job opportunities in Marengo.

Objective 3.1.0.

Evaluate current employment in Marengo.

Action 3.1.1. – Develop, administer, and evaluate a comprehensive survey of all known employers to include such information as number of jobs; average wages paid; and growth plans.

Responsibility: Lead by MEDC with cooperation and participation from City of Marengo, Marengo-Union Chamber of Commerce

Action 3.1.2. – Determine the nature of the regional workforce in terms of age, education, availability, training, and skill level.

Responsibility: MEDC in conjunction with the McHenry County Workforce Investment group.

Objective 3.2.0.

Maintain and enhance the Business Incentive Program in Marengo (BIPiM) to assist in the expansion of current businesses and the recruitment of new businesses.

Action 3.2.1. -

Responsibility: MEDC

Undertakings in 2009

- Held an open meeting to inform citizens of METRA
- Participated in the Chamber Expo
- Joined the International Council of Shopping Centers (ICSC)
- Hired new MEDC Coordinator
- Worked with Diversapack LLC to keep and expand manufacturing in Marengo
- Placed Manheim Solutions Inc. on a retention contract
- Recommended Eastern-Corridor TIF with boundaries
- Launched new website at www.edcmarengo.com with new logo
- Passed By-Laws for MEDC
- Attended the Association of Industrial Real-estate brokers (AIRE) Developer Trade Show
- Hosted a Leadership Greater McHenry County session
- Attended the ICSC Retail Connection
- Attended the I-39 Logistics Corridor Meeting
- Created folders and marketing materials for Marengo
- Participated in the ICSC Chicago Deal Making
- Worked with city staff to create a Business Resource Guide
- Hosted meetings with local bankers and realtors to inform them on Marengo developments and programs available to their clients
- Identified Tourism as “Springboard” Project
- Passed resolution to create a Tourism Council with the Chamber of Commerce and Marengo Main Street
- Visited many local business through Ambassador Program (see page 10)
- Formulated beginning of Business Incentive Program in Marengo (BIPiM) (see page 11)
- Made five BIPiM recommendations to encourage \$14,000,000 in business investment in Marengo and create 59 new jobs
- Adopted a Mission Statement

Local Business Visited

(Ambassador Program)

- April 2009 – Diversapack LLC
- May 2009 – Nissan Forklift
- May 2009 – Corbin's Exotic Pets
- June 2009 – MDC Environmental
- July 2009 – EPS - Materials
- September 2009 – Miceli Drapery
- October 2009 – Winstead's Supermarket
- October 2009 – Joe's Place
- November 2009 – Brandt's Pharmacy
- November 2009 – Hong's Delight (for property at 114 South State Street)
- November 2009 – Vintage Auto Works

Have attempted to contact: Interserve Packaging (now Dia Packaging), Danaher Motion (now Thompson Linear), McGill Metal Products, Marengo Tool & Die, and Marengo Foundry

We have also held meetings with local banks and reality companies to seek ways to work together for mutual benefit.

BIPiM Implementation Timetable

March 2009

- Karsten Service Inc. application materials complete
- MEDC recommends 3-year incentives for Karstens

April 2009

- Marengo Entertainment Center (MEC) application materials complete
- Karsten's challenge 3-year incentives based on wages paid
- MEDC changes Karsten's recommendation to 5-year incentives

May 2009

- BIPiM Program passed by SD-165, Fire, and Park Districts
- Presented BIPiM Intergovernmental Agreement to Rescue District

June 2009

- BIPiM Intergovernmental Agreement passed by City, Library, SD-154, and Rescue Districts
- MEDC recommends 5-year incentives for Swedish American/K&E Developments

July 2009

- Presented BIPiM Intergovernmental Agreement to SD-18
- Karsten's Incentive Agreement passed by City
- Karsten's ask MEDC to "hold off" on forwarding agreement to special districts because of "indemnity clause"
- MEC Incentive Agreement passed by City

August 2009

- SD-18 passed BIPiM Intergovernmental Agreement
- MEDC recommends 5-year incentive for EPS-Materials
- MEDC recommends 5-year incentive for Swedish American/K&E Development
- MEC Incentive Agreement passed by SD-154, Library and Fire Districts

September 2009

- MEC Incentive Agreement passed by SD-165 and Rescue Districts

October 2009

- EPS & Swedish American/K&E Development Incentive Agreement passed by City
- Swedish American asked MEDC to "hold off" on forwarding agreement to special districts because of desired language clarification in "indemnity clause."
- EPS Incentive Agreement passed by SD-165, SD-154, Library, and Rescue Districts

November 2009

- EPS Incentive Agreement passed by Fire District
- Joe's Place application materials complete
- City Attorney informs EDC agreed upon language with "indemnity clause" with Karstens can not be reached.

December 2009

- MEDC recommends 3-year incentives for Joe's Place

Calendar Year 2010 Major Project Areas

- Participate in Tourism Council to bolster tourism sector of the economy
- Seek improvements to pharmacy and grocery offerings in Marengo
- Seek addition of lodging in Marengo
- Meet with Marengo's major primary job firms and other key firms
- Participate in and follow up on organizational meetings such as AIRE and ICSC
- Firm up BIPiM requirements in summer meeting with special districts
- Continue to develop existing and create new marketing materials
- Become more active in external organizations in order to network and market Marengo to the development community
- Administer and adopt BIPiM as needed

POPULATION

TOTAL POPULATION:	2000	2007	2008	2009
Algonquin	23,276	29,886	31,711	48,410
Barrington Hills	3,915	3,930	4,386	4,343
Bull Valley	726	792	827	841
Cary	15,531	19,633	21,596	24,226
Crystal Lake	38,000	41,533	44,468	45,349
Fox Lake	9,178	11,015	11,080	10,109
Fox River Grove	4,862	5,114	5,172	5,877
Greenwood	244	244	245	245
Harvard	7,996	9,694	9,840	9,805
Hebron	1,038	1,204	1,264	1,264
Holiday Hills	831	815	772	831
Huntley	5,730	20,047	25,047	28,111
Island Lake	8,153	8,533	8,965	9,133
Johnsburg	5,391	6,494	6,647	6,647
Lake in the Hills	23,152	29,359	29,593	29,600
Lakemoor	2,788	5,154	5,532	5,532
Lakewood	2,337	3,623	3,673	3,668
Marengo	6,355	7,499	7,536	7,221
McCullom Lake	1,038	1,074	1,554	1,088
McHenry	21,501	25,884	26,862	28,160
Oakwood Hills	2,194	2,375	2,371	2,371
Prairie Grove	960	1,844	1,956	1,995
Richmond	1,091	2,288	2,316	2,505
Ringwood	471	493	588	553
Spring Grove	3,880	5,541	5,691	5,769
Trout Valley	599	602	602	604
Union	576		593	606
Wonder Lake	1,345	12,134	1,554	1,456
Woodstock	20,151	24,658	25,215	27,526
<i>2000 Census Information from: www.publicrecord.com/content/municipalities/mchenry/index.asp</i>				

ETHNICITY

McHENRY COUNTY RACE/ETHNICITY		% OF REGION		
White, Non-Hispanic	276,482	83.28%		
White Hispanic	37,783	11.38%		
Asian	9,648	2.91%		
Black or African American	3,868	1.17%		
Two or more races	2,894	0.87%		
Non-white hispanic	838	0.25%		
American Indian or Alaska Native	454	0.14%		
Native Hawaiian and other Pacific Islander	44	0.01%		
McHENRY COUNTY RACE/ETHNICITY		2013 PROJECTION	CHANGE	% CHANGE
White, Non-Hispanic	276,482	288,554	12,072	4%
White Hispanic	37,783	44,789	7,006	19%
Asian	9,648	11,823	2,175	23%
Black or African American	3,868	4,556	688	18%
Two or more races	2,894	3,416	522	18%
Non-white hispanic	838	982	144	17%
American Indian or Alaska Native	454	484	30	7%
Native Hawaiian and other Pacific Islander	44	45	1	2%
TOTAL	332,009	354,648	22,638	7%

AGE SIZE AND GROWTH

McHENRY COUNTY AGE SIZE AND GROWTH		2013 PROJECTION	CHANGE	% CHANGE
Under 15	72,557	75,226	2,669	4%
15 - 24	44,426	76,084	1,657	4%
25 - 44	95,564	101,260	5,696	6%
45 - 64	85,430	90,139	4,709	6%
65+	34,032	41,940	7,908	23%

MEDIAN HOUSING INCOME PER MUNICIPALITY

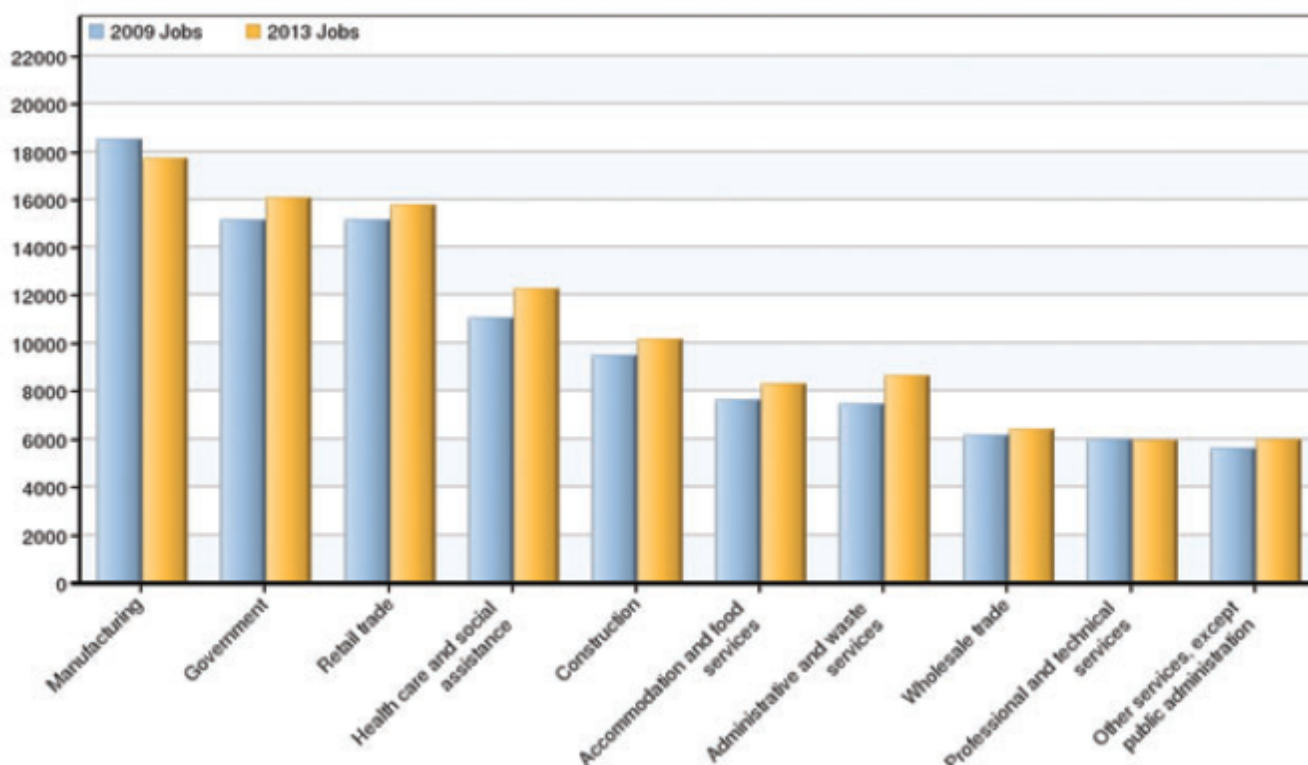
MEDIAN HOUSING VALUE

	# OF HOUSEHOLDS	2008	2009
Algonquin	16,545	\$75,542	\$90,073
Barrington Hills	14,489	\$110,470	\$170,962
Bull Valley	276	\$92,693	\$109,048
Cary	6,225	\$84,000	\$90,343
Crystal Lake	3,290	\$89,804	\$69,816
Fox Lake	3,257	\$41,726	\$54,756
Fox River Grove	1,923	\$64,403	\$78,197
Greenwood	74	\$56,250	\$66,176
Harvard	4,701	\$50,462	\$52,194
Hebron	745	\$51,595	\$54,834
Holiday Hills	272	\$57,857	\$68,070
Huntley	3,172	\$64,840	\$70,180
Island Lake	3,143	\$62,917	\$74,649
Johnsburg	4,573	\$69,864	\$82,191
Lake in the Hills	7,679	\$73,312	\$80,992
Lakemoor	1,015	\$56,217	\$66,133
Lakewood	840	\$111,172	\$130,796
Marengo	4,092	\$60,024	\$59,078
McHenry	10,260	\$59,121	\$63,446
Oakwood Hills	698	\$68,182	\$80,216
Richmond	1,100	\$63,281	\$61,601
Ringwood	129	\$67,000	\$83,823
Spring Grove	3,312	\$66,760	\$94,760
Union	615	\$61,118	\$66,507
Wonder Lake	4,057	\$55,278	\$70,245
Woodstock	10,225	\$52,846	\$53,687

	2008	2009
Algonquin	\$277,500	\$180,500
Barrington Hills	\$1,014,300	\$790,000
Bull Valley	\$501,700	\$445,300
Cary	\$261,900	\$184,100
Crystal Lake	\$241,900	\$171,100
Fox Lake	\$188,600	\$119,700
Fox River Grove	\$249,300	\$175,300
Greenwood	\$258,600	\$259,000
Harvard	\$163,100	\$135,300
Hebron	\$181,600	\$145,700
Holiday Hills	\$184,100	\$154,100
Huntley	\$272,500	\$198,300
Island Lake	\$197,800	\$145,200
Johnsburg	\$296,076	\$282,440
Lake in the Hills	\$240,000	\$198,400
Lakemoor	\$209,400	\$163,700
Lakewood	\$405,200	\$356,400
Marengo	\$199,700	\$163,500
McHenry	\$213,400	\$150,000
Oakwood Hills	\$236,100	\$200,600
Richmond	\$199,300	\$188,000
Ringwood	\$285,500	\$202,200
Spring Grove	\$342,800	\$200,900
Union	\$189,500	\$174,700
Wonder Lake	\$205,700	\$130,700
Woodstock	\$206,800	\$164,300

INDUSTRY SIZE AND GROWTH

INDUSTRY	2009 JOBS	2013 JOBS	GROWTH	% GROWTH	CURRENT EARNINGS PER WORKER
Agriculture, natural resources, mining	1,698	1,616	-82	-5%	\$23,390
Construction	9,479	10,164	685	7%	\$59,788
Manufacturing	18,541	17,711	-831	-4%	\$61,769
Trade, transportation, and utilities	24,984	26,044	1,061	4%	\$41,184
Information	1,570	1,594	24	2%	\$48,135
Financial activities	8,369	9,409	1,040	12%	\$32,799
Professional and business services	14,110	15,278	1,169	8%	\$43,401
Education and health services	12,717	14,193	1,476	12%	\$43,641
Leisure and hospitality	9,664	10,595	932	10%	\$15,501
Other services	5,622	6,012	390	7%	\$23,573
Government	15,159	16,066	907	6%	\$47,410

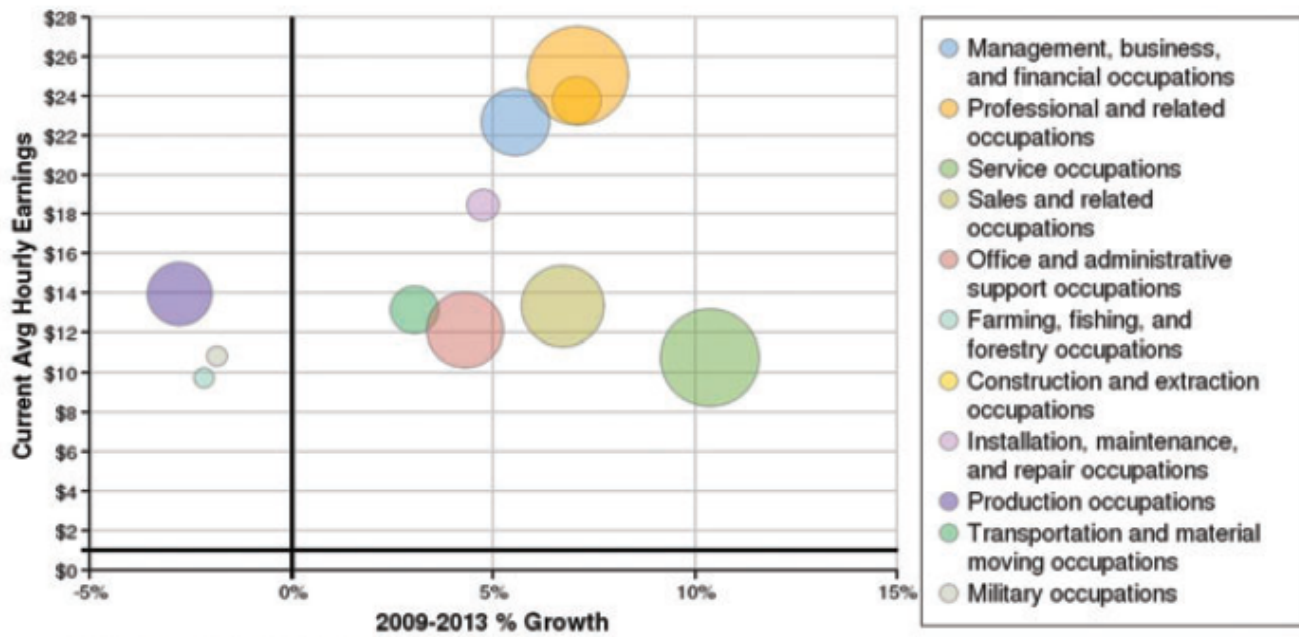


FASTEST GROWING INDUSTRIES

NAICS CODE	INDUSTRY	2009 JOBS	2013 JOBS	CHANGE	% CHANGE	2009 EARNINGS PER WORKER
9300	Local Government	11,284	12,022	738	7%	\$46,989
62211	General medical and surgical hospitals	3,178	3,590	412	13%	\$57,426
45291	Warehouse clubs and supercenters	1,423	1,830	407	29%	\$25,392
56132	Temporary help services	1,633	1,992	359	22%	\$21,571
56173	Landscaping services	1,387	1,740	353	25%	\$32,167
72211	Full-service restaurants	3,776	4,107	331	9%	\$15,981
62111	Offices of physicians	1,707	2,008	301	18%	\$88,597
53121	Offices of real estate agents and brokers	1,545	1,776	231	15%	\$10,670
44411	Home centers	790	1,007	217	27%	\$28,639
72221	Limited-service eating places	2,782	2,994	212	8%	\$14,060
23822	Plumbing and HVAC contractors	1,191	1,401	210	18%	\$59,680
53139	Other activities related to real estate	720	930	210	29%	\$13,038
92000	State government	3,217	3,399	182	6%	\$49,967
81411	Private households	1,080	1,259	179	17%	\$10,620
32619	Other plastics product manufacturing	2,172	2,339	167	8%	\$64,364
23899	All other specialty trade contractors	782	927	145	19%	\$46,453
52393	Investment advice	484	624	140	29%	\$24,098
23831	Drywall and insulation contractors	860	990	130	15%	\$49,839
42492	Book and periodical merchant wholesalers	726	855	129	18%	\$30,865
56191	Packaging and labeling services	810	924	114	14%	\$45,759
62121	Offices of dentists	1,032	1,145	113	11%	\$52,760
56111	Office administrative services	596	709	113	19%	\$34,629
49311	General warehousing and storage	482	590	108	22%	\$50,477
53112	Lessors of nonresidential buildings	523	629	106	20%	\$40,233
23891	Site preparation contractors	569	674	105	18%	\$56,143
23835	Finish carpentry contractors	489	592	103	21%	\$51,352
33231	Plate work and fabricated structural products	173	265	92	53%	\$58,397
23622	Commercial building construction	342	433	91	27%	\$63,401
62412	Services for the elderly and disabled	388	471	83	21%	\$16,298
81119	Other automotive repair and maintenance	359	442	83	23%	\$19,060
56172	Janitorial services	766	847	81	11%	\$11,796
53113	Miniwarehouse and self-storage unit operators	277	357	80	29%	\$13,507
54133	Engineering services	662	740	78	12%	\$75,459
62331	Community care facilities for the elderly	417	493	76	18%	\$27,932
71394	Fitness and recreational sports centers	459	534	75	16%	\$11,813
42512	Wholesale trade agents and brokers	1,162	1,232	70	6%	\$86,404
42343	Computer and software merchant wholesalers	472	542	70	15%	\$88,861
55111	Management of companies and enterprises	639	706	67	10%	\$93,479
33911	Medical equipment and supplies manufacturing	1,011	1,075	64	6%	\$61,560
23713	Power and communication system construction	349	412	63	18%	\$106,529
61111	Elementary and secondary schools	952	1,013	61	6%	\$13,885
32541	Pharmaceutical and medicine manufacturing	187	247	60	32%	\$126,925
44611	Pharmacies and drug stores	683	738	55	8%	\$31,613
61169	All other schools and instruction	209	263	54	26%	\$12,855
81311	Religious organizations	858	908	50	6%	\$13,713
48422	Other specialized trucking, local	287	335	48	17%	\$63,253
71399	All other amusement and recreation industries	124	170	46	37%	\$24,970
53131	Real estate property managers	223	268	45	20%	\$24,643
54194	Veterinary services	442	486	44	10%	\$31,561
71121	Spectator sports	166	210	44	27%	\$9,924

OCCUPATION SIZE AND GROWTH

OCCUPATION	2009 JOBS	2013 JOBS	GROWTH	% GROWTH	CURRENT AVG. HOURLY EARNINGS
Management, business, and financial	13,252	13,988	736	6%	\$22.70
Professional and related occupations	21,406	22,923	1,517	7%	\$25.06
Service occupations	20,213	22,308	2,096	10%	\$10.73
Sales and related occupations	16,780	17,909	1,129	7%	\$13.34
Office and administrative support	15,934	16,618	684	4%	\$12.13
Farming, fishing, and forestry occupations	554	542	-12	-2%	\$9.73
Construction and extraction occupations	7,972	8,535	563	7%	\$23.81
Installation, maintenance, and repair occupations	3,974	4,163	189	5%	\$18.43
Production occupations	13,178	12,812	-366	-3%	\$13.93
Transportation and material moving occupations	8,029	8,274	245	3%	\$13.17
Military occupations	621	609	-11	-2%	\$10.85



*Bubble size represents 2009 jobs in each supersector.

TRANSPORTATION

	Median Travel Time to Work	Means of Transportation to Work			
		Drive Car Alone	Carpool	Public Transit	Work at home
Algonquin	31.6 minutes	84.99%	5.91%	2.59%	3.93%
Barrington Hills	35 minutes	65.82%	11.44%	9.97%	11.37%
Bull Valley	23.3 minutes	76.16%	2.38%	9.04%	9.74%
Cary	30.9 minutes	80.97%	6.00%	6.64%	4.53%
Crystal Lake	25.4 minutes	82.81%	7.02%	4.24%	3.45%
Fox Lake	33.7 minutes	81.93%	9.72%	3.69%	1.49%
Fox River Grove	36.6 minutes	78.39%	7.61%	6.31%	6.13%
Greenwood	35.2 minutes	82.91%	13.34%	0.67%	3.34%
Harvard	25.4 minutes	61.46%	28.94%	1.50%	2.28%
Hebron	23.8 minutes	81.75%	12.02%	0.88%	1.17%
Holiday Hills	31.5 minutes	83.83%	12.18%	0.45%	3.16%
Huntley	30.6 minutes	81.46%	9.22%	2.21%	2.60%
Island Lake	33.6 minutes	84.96%	8.11%	0.90%	4.52%
Johnsburg	23.1 minutes	85.97%	6.71%	2.93%	3.24%
Lake in the Hills	36.9 minutes	86.43%	7.76%	2.37%	2.98%
Lakemoor	29.3 minutes	80.92%	13.57%	2.33%	1.25%
Lakewood	25.4 minutes	83.70%	2.34%	6.24%	6.90%
Marengo	25.3 minutes	82.65%	8.85%	2.27%	2.47%
McHenry	23.1 minutes	85.87%	8.45%	1.61%	1.99%
Oakwood Hills	30.9 minutes	82.85%	7.32%	5.11%	4.37%
Richmond	33.9 minutes	78.14%	6.40%	1.66%	4.51%
Ringwood	32.2 minutes	81.70%	4.34%	3.33%	5.70%
Spring Grove	33.9 minutes	85.54%	4.84%	3.62%	3.85%
Union	28.1 minutes	75.94%	15.97%	1.54%	4.30%
Wonder Lake	35.9 minutes	88.69%	7.55%	2.16%	1.71%
McHenry County	31.18 minutes	81.03%	9.12%	3.37%	4.04%

UNEMPLOYMENT RATES

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2003	7.20%	7.30%	7.20%	6.30%	5.80%	6.10%	6.30%	6.20%	6.20%	5.60%	5.80%	5.80%
2004	6.90%	6.90%	6.40%	5.30%	5.20%	5.10%	5.20%	5.00%	4.80%	4.70%	5.00%	5.20%
2005	6.00%	6.30%	6.00%	5.50%	5.10%	5.40%	5.10%	4.50%	4.40%	3.90%	4.10%	4.60%
2006	5.30%	4.90%	4.70%	4.20%	3.40%	3.70%	3.60%	3.40%	3.30%	2.80%	3.10%	3.70%
2007	4.70%	4.90%	4.10%	4.30%	4.00%	4.80%	4.60%	4.40%	4.00%	4.00%	4.10%	4.70%
2008	5.80%	5.70%	5.60%	5.30%	6.00%	6.00%	6.70%	6.30%	6.30%	5.80%	6.00%	6.80%
2009	8.20%	9.20%	9.60%	9.80%	10.50%	10.90%	10.1%					

OCCUPATIONS

	MANAGEMENT	PROFESSIONAL	SERVICE	SALES/OFFICE	AGRICULTURE	CONSTRUCTION	MANUFACTURING
Algonquin	21.13%	22.00%	8.36%	31.10%	0.00%	7.48%	9.92%
Barrington Hills	34.23%	25.62%	5.87%	27.50%	0.53%	1.78%	4.47%
Bull Valley	34.43%	25.57%	2.53%	30.13%	0.25%	3.04%	4.05%
Cary	21.14%	22.10%	9.96%	30.86%	0.00%	6.53%	9.42%
Crystal Lake	20.20%	21.14%	10.31%	29.76%	0.09%	7.01%	11.50%
Fox Lake	11.92%	14.15%	11.78%	34.10%	0.50%	13.00%	14.55%
Fox River Grove	16.18%	18.94%	10.25%	31.73%	0.00%	11.24%	11.66%
Greenwood	12.99%	12.32%	12.36%	27.14%	0.35%	14.28%	20.56%
Harvard	6.01%	13.13%	16.99%	19.54%	1.76%	12.08%	30.48%
Hebron	2.33%	10.47%	10.76%	31.25%	0.87%	21.51%	22.82%
Holiday Hills	10.86%	12.20%	12.64%	33.70%	0.00%	14.63%	15.96%
Huntley	13.81%	17.64%	11.77%	34.15%	0.60%	8.43%	13.61%
Island Lake	14.45%	17.95%	8.80%	30.66%	0.00%	15.20%	12.94%
Johnsburg	18.55%	16.19%	10.46%	26.76%	0.26%	16.67%	11.11%
Lake in the Hills	21.16%	21.70%	9.37%	28.35%	0.05%	8.26%	11.11%
Lakemoor	12.31%	17.25%	13.18%	29.44%	0.00%	16.14%	11.67%
Lakewood	30.76%	24.33%	5.56%	28.52%	0.36%	5.34%	5.13%
Marengo	9.34%	14.05%	12.26%	26.75%	0.18%	14.49%	22.93%
McHenry	14.21%	17.53%	11.80%	29.34%	0.05%	11.19%	15.88%
Oakwood Hills	15.03%	18.05%	10.61%	31.17%	0.29%	11.20%	13.63%
Richmond	12.24%	14.69%	15.10%	20.95%	0.00%	14.69%	22.31%
Ringwood	15.46%	17.43%	7.24%	28.95%	1.97%	16.45%	12.50%
Spring Grove	19.66%	19.35%	10.36%	26.24%	0.16%	12.69%	11.54%
Union	11.05%	14.53%	13.95%	22.97%	0.58%	15.70%	21.22%
Wonder Lake	12.87%	13.23%	13.59%	28.25%	0.00%	19.43%	12.63%
Woodstock	12.74%	17.06%	13.01%	24.20%	0.69%	9.66%	22.64%

HOME SALES 2007/2008/2009

	NUMBER OF SOLD PROPERTIES	AVG SALES PRICE	AVG DAYS ON MARKET	TOTAL VOLUME
Jan	265/157/116	\$252,024/\$229,649/\$198,330	117/137/201	\$66,786,360/\$36,054,893/\$23,006,280
Feb	227/214/152	\$256,933/\$239,524/\$194,831	148/176/172	\$58,323,791/\$51,258,136/\$29,614,312
March	325/232/188	\$250,809/\$240,978/\$196,831	142/171/198	\$81,512,925/\$55,906,896/\$37,004,228
April	372/259/221	\$258,999/\$229,030/\$198,850	135/196/199	\$96,347,628/\$59,318,770/\$43,945,897
May	421/288/238	\$264,597/\$252,610/\$210,383	128/160/195	\$111,395,337/\$72,751,680/\$50,071,216
June	507/337/279	\$266,308/\$241,343/\$217,471	121/160/174	\$135,018,156/\$81,332,591/\$60,674,387
July	475/332/282	\$261,035/\$230,922/\$215,806	130/164/185	\$123,991,625/\$76,666,104/\$60,857,355
Aug	462/266/UNAVAILABLE	\$263,176/\$234,326/UNAVAIL	126/180/UNAVAIL	\$121,587,312/\$62,330,716/UNAVAILABLE
Sept	302/280/UNAVAILABLE	\$262,872/\$231,646/UNAVAIL	138/169/UNAVAIL	\$79,387,344/\$64,860,880/UNAVAILABLE
Oct	283/238/UNAVAILABLE	\$251,050/\$225,618/UNAVAIL	142/165/UNAVAIL	\$71,047,150/\$53,697,084/UNAVAILABLE
Nov	264/162/UNAVAILABLE	\$255,719/\$204,881/UNAVAIL	156/176/UNAVAIL	\$67,509,816/\$33,190,722/UNAVAILABLE
Dec	219/169/UNAVAILABLE	\$249,287/\$225,287/UNAVAIL	148/169/UNAVAIL	\$54,593,853/\$38,073,503/UNAVAILABLE

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